

How ready are  
New Zealand Business Analysts  
for the new IIBA certification?



*Presentation of Pilot Results*

*18 November 2010*

# How was the pilot carried out?

36 Online Questions

400 BA's invited to participate

20% participated



[Click to exit](#)

11 out of a total of 36 questions were answered correctly (= 31%)

Percent correct within each knowledge area:

43%	Business Analysis Planning & Monitoring
20%	Elicitation
17%	Requirements management and communication
60%	Enterprise analysis
43%	Requirements analysis
0%	Solution assessment and validation

Gone wrong? The following list shows answers that were incorrect with an explanation:

Q No.	the question and the choices offered were:	Candidate answer	
3	What is the primary purpose of a milestone as it relates to requirement activities? a. To celebrate project progress. b. To conduct lessons learned. c. To measure project progress. d. To give the project team a goal to aim for	b	The correct answer is c. Milestones represent significant progress of the project. While milestones can be used (d), these are not the primary
4	A methodology which is described as a Plan Driven approach would be: a. Waterfall. b. Agile. c. Virtual. d. Risk mitigated	b	The correct answer is a. Waterfall methods of software development are typical examples of plan-driven. Virtual (c) and risk mitigated (d)
5	Which statement would be TRUE of a project approach which is described as a Change Driven? a. has most of its requirements work occurring at the beginning. b. has a need for a significant amount of requirements formality and detail. c. has requirements that are prioritised and re-prioritised throughout the project. d. has no significant need to gather requirements.	d	The correct answer is c. Throughout a Change-driven business need. (a) is not true as although Ch. conducted early to produce a Done updated throughout the project as new requirements emerge. (b) is not true as documentation will be less formal and often in the form of acceptance criteria, or produced after the solution is implemented. (d) is not true because requirements are always needed whatever the approach.

## 1. Introduction to BABOK questions for CCBA

The BABOK® questions that follow are a pilot for a future offering to potential applicants for the new IIBA® Certificate of Competency in Business Analysis™ (CCBA™). Completing this pilot will enable you to assess your knowledge of the BABOK. Completing a short survey at the end of the pilot will enable us to assess the potential for a full service with many more questions.

As the CCBA is a new certification with examinations commencing early 2011, there is no authoritative standard to assess your score as to pass / fail. These questions have been prepared by Equinox CBAP® consultants based on information published by IIBA, which indicates that the questions will cover the same BABOK Guide Knowledge Areas as the CBAP exam, but will be less complex in the type of questions asked.

Your results and answers to the questions will be provided by return email if you provide your email address at the end, before pressing the Done button.

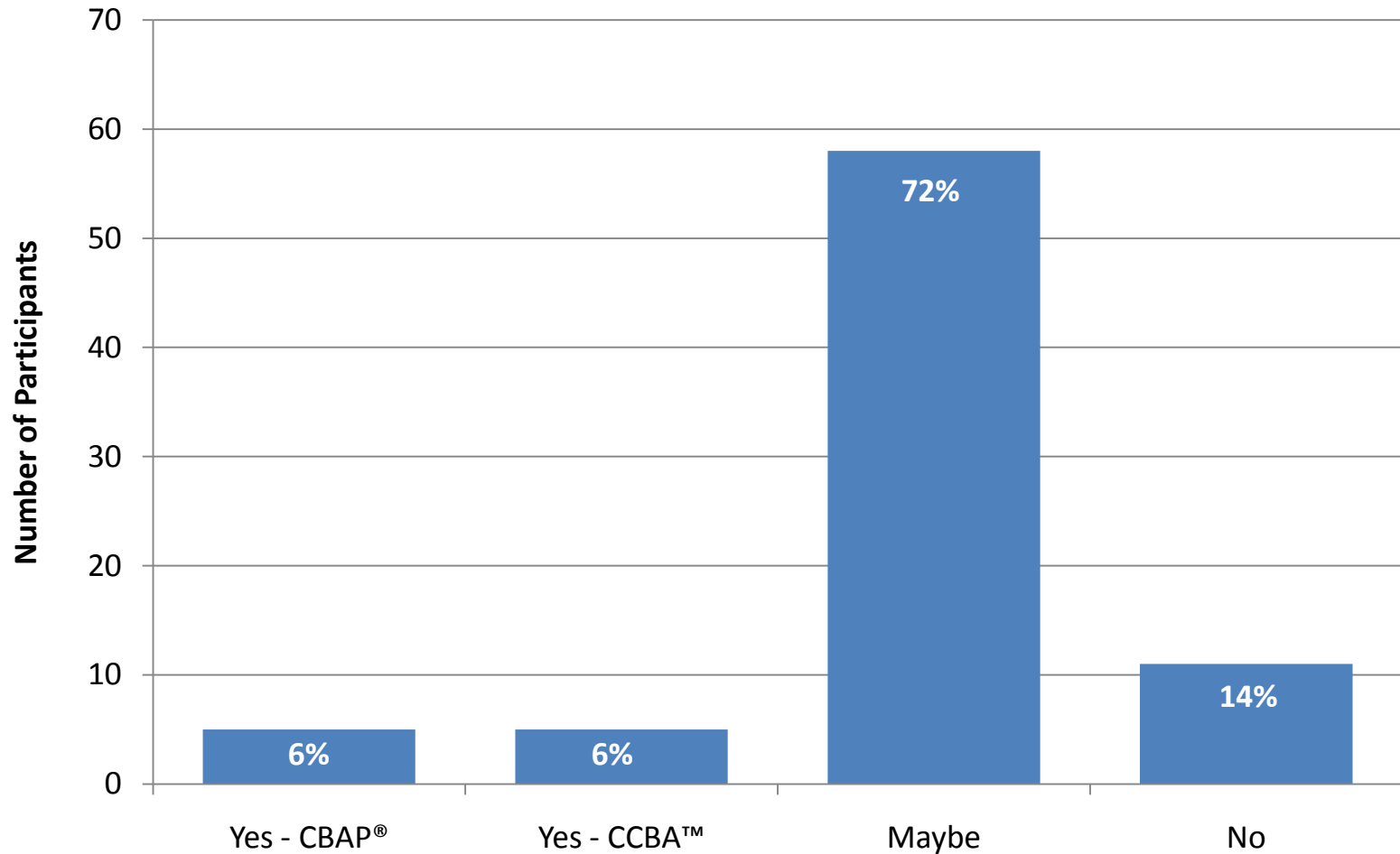
It is important to note that your results will test your knowledge of the BABOK and business analysis, but will not indicate whether or not you may pass or fail a CCBA examination. (IIBA does not make its exam pass mark publicly available.)

There are 36 multiple choice questions. This can take about 20 to 30 minutes.

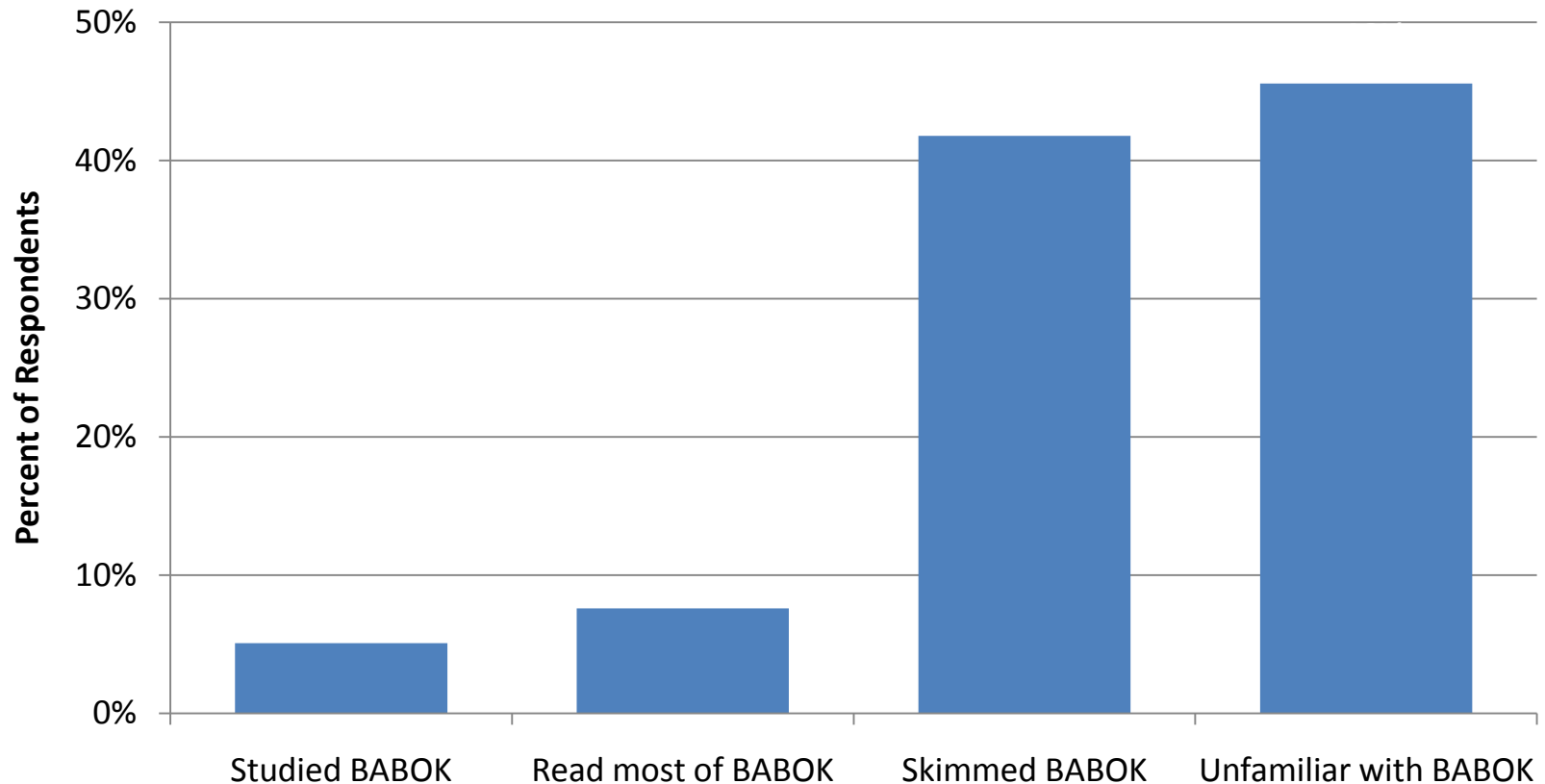
You can participate only once. If you cannot complete at this time please email [training@equinox.co.nz](mailto:training@equinox.co.nz) with a request to re-issue the invite.

**1. Although this will not change the questions or the marking, it will be helpful for us to know how familiar you are with the BABOK® v2.0. Please indicate below your level of familiarity:**

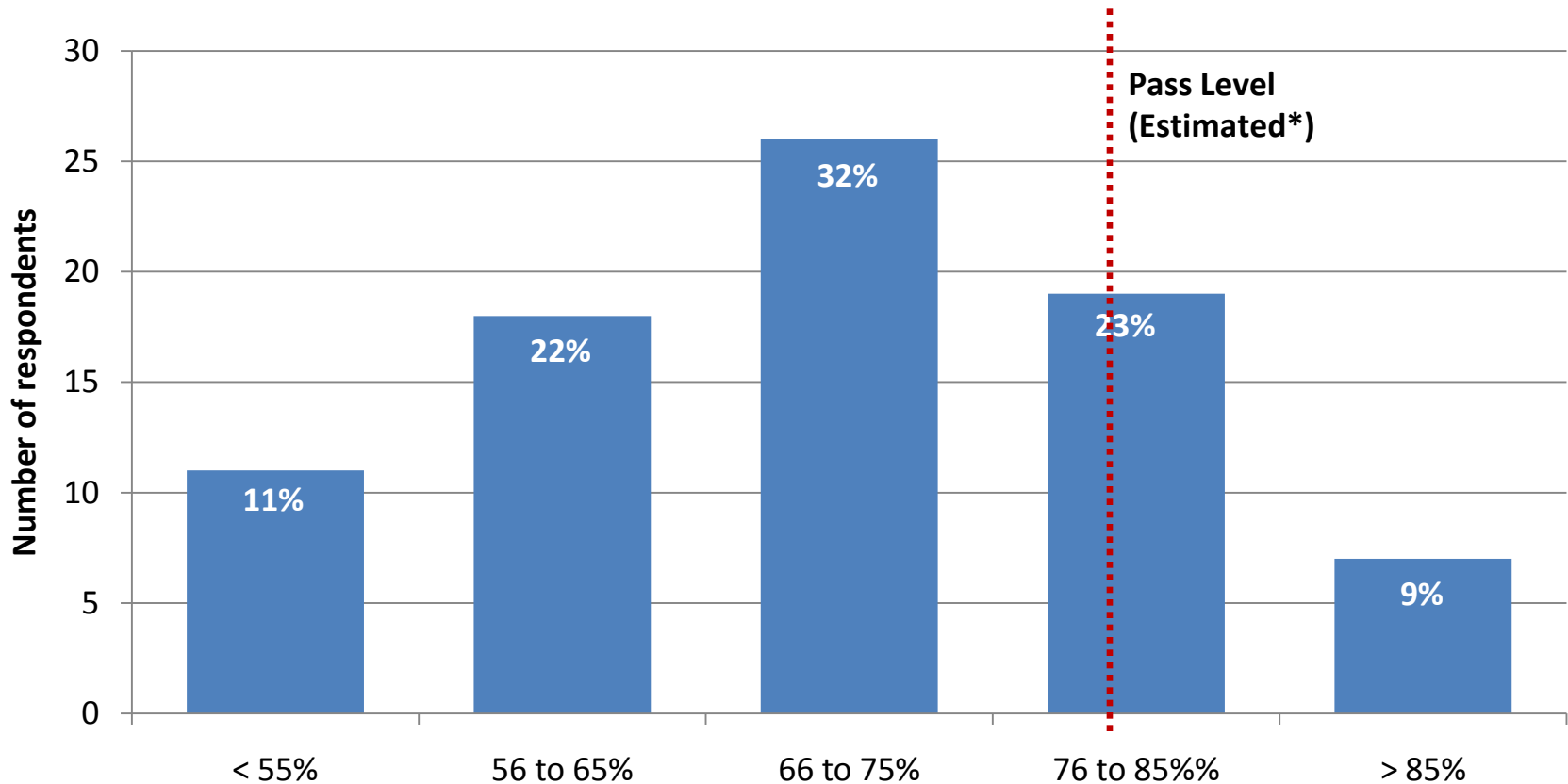
# Intention to sit an IIBA Exam



# Level of familiarity with BABOK

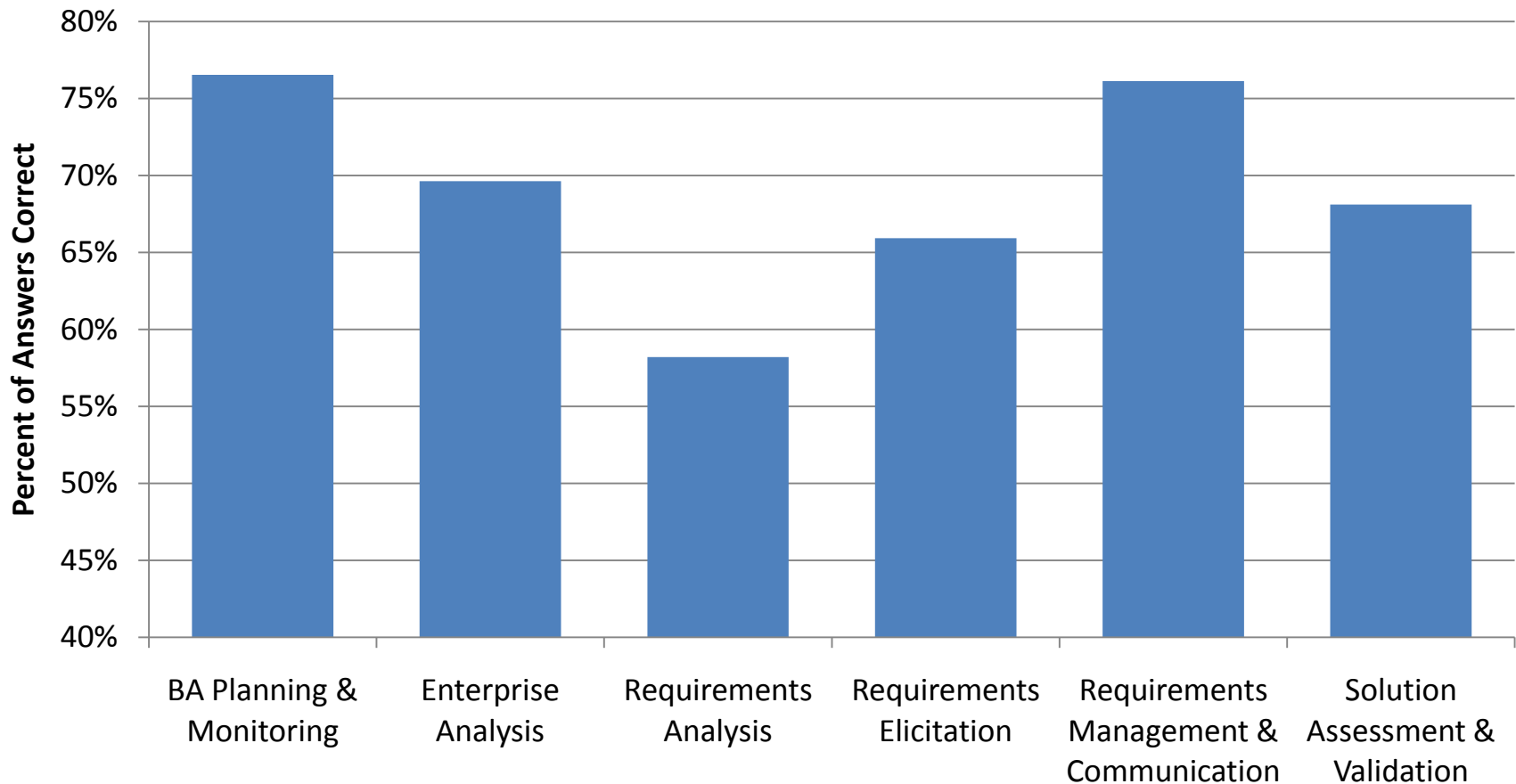


# Respondents per % score band



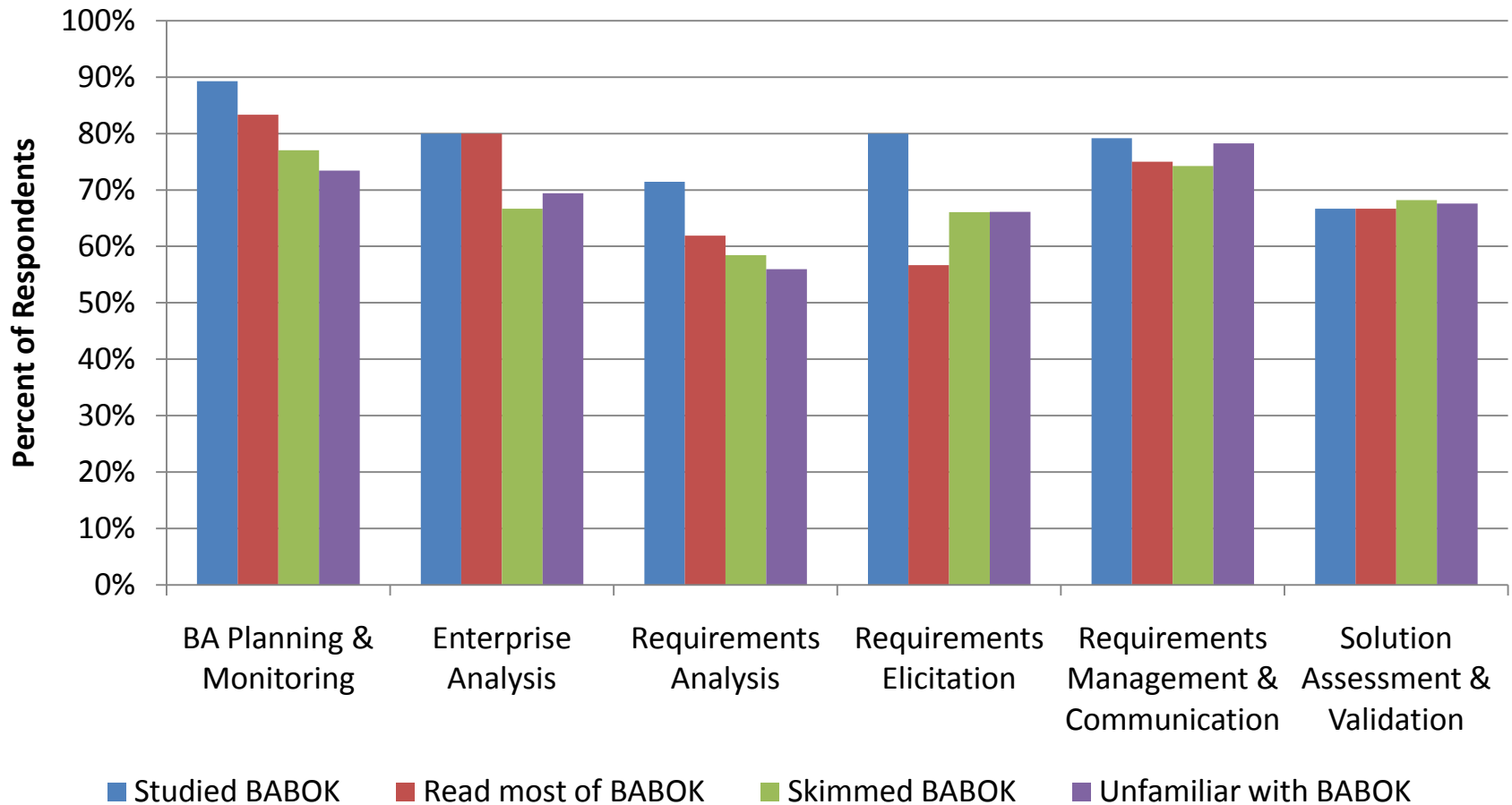
***It's not that easy to pass an IIBA exam!***

# Scores by Knowledge Areas



***Requirements Analysis – Help!***

# BABOK familiarity per knowledge area



*It helps to read the manual!*

# The hardest questions #1

Which statement is true concerning elicitation?



- a. All elicitation must be complete before requirements analysis can begin.
- b. The most effective elicitation techniques are workshops and interviews.
- c. Elicitation techniques are used during the period of the project where Enterprise Analysis takes place.
- d. The business analyst would not use elicitation techniques for interface analysis.

**The correct answer is c.**

Elicitation is not an isolated or compartmentalized activity - elicitation techniques are used for enterprise analysis.

**Only 28% of Respondents had the correct answer**

# The hardest questions #2

In the MoSCoW technique for prioritising requirements, what does "W" stand for?

- a. Would
- b. Won't
- c. Wish
- d. Want



## The correct answer is b

MoSCoW analysis divides requirements into four categories: Must, Should, Could, and Won't. Won't Represents a requirement that stakeholders have agreed will not be implemented in a given release, but may be considered for the future.

**Only 33% of Respondents had the correct answer**

# The easiest questions #1

High level summaries of requirements are BEST when presented to?



- a. Testers.
- b. Developers.
- c. User interface designers.
- d. Management.

**The correct answer is d.**  
Management.

**96% of Respondents had the correct answer**

# The easiest questions #2

Which elicitation technique only produces the current view of the system by focusing on material which could be out of date?



- a. Brainstorming.
- b. Documentation Analysis.
- c. Interface Analysis.
- d. Workshops

**The correct answer is b.**  
Documentation Analysis

**95% of Respondents had the correct answer**

## ***About Equinox Limited***

*Established in 1995, Equinox employs 50 principal and senior IT consultants and software development specialists in Wellington and Auckland. Equinox's training courses are delivered by our practising principal consultants.*



*Equinox is an IIBA Charter Endorsed Education Provider delivering internationally accredited business analysis training that has been developed specifically for New Zealand project conditions.*